

Relationship Manager, Sme/ Mid-Corp Division (Hong Kong) (Ref.: Psh/fig/tk107D),

Peoplesearch Ltd



Views: 3472

Salary from HK\$20.00 Per month

Created: November 13, 2013

Location: Hong Kong

Work experience: 2+ to 5 Years

Level: Bachelors Degree

Desired employment

Job title:	Relationship Manager, SME/ Mid-Corp Division (Hong Kong) (Ref.: PSH/FIG/TK107D)
Salary from:	HK\$20.00 Per month
Employment:	Full time
Work experience:	2+ to 5 Years
Level:	Bachelors Degree
Short Description:	Our client, a fast-growing bank in Asia, is looking for a high calibre talent to join them as a Relationship Manager in their SME/ Mid-Corp Division.
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RESPONSIBILITIES

Manage a portfolio of Commercial Bank clients in all industries, through offering of consistent high quality banking services and financial solutions

Offer extensive range of bank products such as trade, cash management, treasury and loans to customers

Work closely as a team with product partners to tailor-make solutions to meet client needs

Gain credibility and build long term relationships with entrepreneurial companies by proactively providing sound business advice, solutions and efficient service

Grow revenue through successful development and enhancement of client relationships, product sell and facility utilization

REQUIREMENTS

Tertiary level education with solid banking experience

A track record of at least 3 years in sales / marketing providing general banking services to local companies

Sound knowledge of the local market and relevant contacts

Good understanding of trade finance, cash management and treasury products

Excellent selling and interpersonal skills

Aggressive, ambitious, and be keen to develop and follow up on business opportunities

Fluent in English and Cantonese. Mandarin is a definite advantage

Interested Applicants please send your resume (in Word format) together with present and expected salary to **Teka Yiu**

Tel: (852) 2521-5118 ext. 832

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